



MASTERS OF MACHINE HEALTH



**ERBESSD  
INSTRUMENTS**

*- 3rd Annual -*  
**SPRING TRAINING**  
LAKE GEORGE, NEW YORK



**18<sup>th</sup> - 20<sup>th</sup>**  
**MAY 2026**

**FORT WILLIAM HENRY**  
**LAKE GEORGE, NY**

[www.erbessd-instruments.com](http://www.erbessd-instruments.com)

# WELCOME TO THE 3<sup>RD</sup> ANNUAL SPRING TRAINING EVENT

ERBESSD INSTRUMENTS DISTRIBUTORS

Welcome to the Adirondacks,

We're proud to host this year's Spring Training in Lake George—one of the most iconic and historically rich regions in the Northeast. Known as the "Queen of American Lakes," Lake George has long been a place where people come to take in something bigger than themselves. Surrounded by pine-covered peaks and clear, expansive waters, the area offers a rare combination of natural beauty and quiet strength.

**A short distance from here is Glens Falls**—known to many as "Hometown USA"—and the home to Erbesd Instruments USA.

Erbesd was founded in Mexico City, Mexico 15 years ago, and this year marks the 10th anniversary of our presence here in the United States. Over that time, what began as a growing extension of the company has taken on a life of its own—building relationships, supporting partners, and expanding our reach far beyond this region.

This is where our U.S. roots are firmly planted.

There's something fitting about that. The Adirondacks are known for their resilience, their history, and their sense of place. From their role in early American industry and wartime strategy to the thriving communities that exist here today, this region has always been about building something lasting.

That same mindset is part of what drew us here—and what continues to shape the way we grow.

As you spend time in the area, we hope you'll take a moment to experience what makes it special. Whether it's the landscape, the history, or simply the change of pace, Lake George offers a setting that reflects both where we've come from and where we're headed.



Lake George



Fort William Henry



Adirondack Thunder



Glens Falls



# OUR LEADERS OF ERBESSD INSTRUMENTS

## FROM A DREAM TO GLOBAL INNOVATION

Dear Partners,

We are so excited you've decided to join us for three days of collaboration.

It's always a highlight for us to bring this group together—especially knowing the level of experience, perspective, and commitment each of you brings. Whether this is your first time attending or you've been with us in previous years, we're glad you're here.

What makes this even more meaningful isn't just the training itself—it's the people in the room. Over the years, this has grown into something more than a series of sessions. It's become a space where ideas are shared openly, questions are encouraged, and real-world experience drives the conversation forward.

That's something we value deeply.

From the beginning, Erbesd has been built on a simple idea: continuous improvement of our technology, our understanding, and the way we serve our customers. That process has never happened in isolation. It has been shaped, challenged, and strengthened by partners like you who use these tools every day and push us to make them better.

**Your feedback, your insight, and your willingness to engage are a big part of why we continue to grow.**

As we look ahead, that collaboration becomes even more important. The challenges in our industry are evolving, and so are the expectations. Our goal is not just to keep pace—but to stay ahead by learning, adapting, and building together.

Over the next few days, we encourage you to take full advantage of the time here. Ask questions. Share what you're seeing in the field. Challenge ideas. Connect with others in the room. This is a place where your voice matters—and where the best ideas often come from conversation, not just presentation.

We're proud of what we've built together so far, and even more excited about where it's going.

Thank you for being part of it.

Sincerely,  
Dr. Thierry Erbesd, Founder & President  
Dr. M. David Howard, CEO



● ● ● M. David Howard

CEO

Thierry Erbesd

PRESIDENT & FOUNDER



Forming a Partnership  
August 2016  
Long Lake, NY

# THE HISTORY OF ERBESSD INSTRUMENTS

**Erbessd Instruments®** was founded in 2010 in Mexico City, Mexico by Dr. Thierry Erbessd—built on a clear vision: to develop tools that make vibration analysis and condition monitoring more accessible, more practical, and ultimately more useful for the people who rely on them every day.

From the very beginning the focus was not just on technology, but on solving real problems in the field. That mindset came from the way the company started—driven by curiosity, hands-on experience, and a desire to build something better.

***“In the early days, it wasn’t about building a company—it was about solving a problem I saw every day in the field. The company grew from there.”***

**-Dr. Thierry Erbessd**



 ● **2010: Mérida, Mexico & Mexico City, Mexico**



In the U.S., we support more than a dozen local and national charitable organizations that are meaningful to our team, including Sarcoma Strong, Making Strides Against Breast Cancer, the South High Marathon Dance, local youth sports teams, and the Veterans Business Network. We’ve also served as advisors to Leadership Adirondack and the Queensbury School Robotics Club, while mentoring numerous local student interns over the

 ● **2016: Glens Falls, New York**

As the company grew, so did its reach. In 2016, Erbessd Instruments® USA was established in Glens Falls, New York, where Dr. M. David Howard joined the journey—bringing a unique perspective shaped by hands-on field experience and a strong vision for growth and partnership.

Together, Thierry and David built more than just a business—they built a working relationship rooted in trust, mutual respect, and a shared commitment to continuous improvement. Their partnership continues to shape the company’s direction, balancing deep technical innovation with a strong focus on relationships and real-world application.

***“Everything we’ve built has come through collaboration—with our distributors, our partners, and the people using these tools every day. That’s what drives us forward.”***

**-Dr. M. David Howard**



That growth continued to accelerate in the years that followed. In 2020, Erbesd expanded into Europe and India, further extending its global reach and strengthening its ability to support customers across diverse industries and regions. In Europe, this growth was shaped through a strong partnership with Oliver and Steve Mottershead of CBM Partners, whose leadership and shared commitment to customers played a key role in establishing Erbesd's presence in the region. Like the company's earlier growth, these expansions were built on collaboration—bringing together local expertise and global perspective to better serve customers and reinforce Erbesd's role as a trusted partner in condition monitoring worldwide.

With 60% of our facilities dedicated to green spaces, sustainability is at the core of our operations. We reduce our carbon footprint through green energy solutions that supply 80% of our energy needs, along with water collection and waste separation systems. Our facilities also support a rich biodiversity of native flora and fauna. This commitment to minimizing environmental impact is a defining part of how we operate.



● **2020: Expanding Globally**



● **2025: Maximize LATAM Footprint**

In 2025, that momentum carried forward with expansion into Colombia, marking another step in the company's ongoing commitment to building strong partnerships around the world. Today, Erbesd's footprint continues to grow—not only through its distributor network, but through a global team with presence in Mexico, Canada, Scotland, and the United Kingdom.

Through each stage of growth, the foundation has remained the same: innovation driven by real-world need, relationships built on trust, and a commitment to helping customers turn data into meaningful action.

We partner with 14 educational institutions worldwide, including Penn State Applied Research Laboratory, MIT, Harvard, Purdue Applied Physics Laboratory, Metropolitan Technological University, and Universidad Autónoma de Yucatán (UADY), among others. These collaborations support research, innovation, and the development of future talent, helping connect academic knowledge with real-world application.



# SCHEDULE



## .....• 18<sup>th</sup> MAY

### LAKE GEORGE ROOM

7:30 - 8:45 a.m.

#### REGISTRATION/PASTRIES & COFFEE

Lake George Room

9:00 - 9:45 a.m.

#### OPENING REMARKS & KEYNOTE

Dr. M. David Howard & Lt. Col. Clary

10:00 - 10:45 a.m.

#### A CLOSER LOOK: DRAGONVISION®

Dr. M. David Howard & Luis Sabido

11:00 - 12:00 p.m.

#### ENHANCING ROUTE COLLECTION WITH PORTABLE ONLINE MONITORING

Rob Hunt, VITS Ltd.

12:00 - 1:00 p.m.

### LUNCH | FORT EDWARD ROOM



1:00 - 2:15 p.m.

#### WORKSHOP: DIGIVIBE®26

Dr. Thierry Erbesd & Chris Keniston

2:30 - 3:30 p.m.

#### RELIABLE MARKETING

Sal Pasquarelli, Reliable

3:45 - 4:45 p.m.

#### WORKSHOP: PHANTOM MAX

Chris Keniston, Pablo Mendoza, Luis Sabido & Andrew Hamm

5:00 - 6:00 p.m.

#### HAPPY HOUR

Carriage House

6:00 p.m.

### DINNER & CASINO NIGHT | CARRIAGE HOUSE



## .....• 19<sup>th</sup> MAY

### LAKE GEORGE ROOM

7:30 - 8:30 a.m.

#### REGISTRATION/PASTRIES & COFFEE

Lake George Room South

8:30 - 9:30 a.m.

#### WINNING THE IIOT EDGE: A COMPETITIVE ANALYSIS

Dr. M. David Howard & Vlad Miladinovic, CEO of IVC Technologies

9:45 - 11:00 a.m.

#### WORKSHOP: PHANTOM® BEST PRACTICES

Greg Grummett, Andrew Hamm, & Charles Scott, VP of VIS

11:15 - 12:00 p.m.

#### BALANCING THEORY & APPLICATION

Allen Plymon, CAT IV Vibration Specialist

12:00 - 1:00 p.m.

### LUNCH | FORT EDWARD ROOM



1:00 - 2:00 p.m.

#### THE FAULT DIAGNOSIS CHART - MISALIGNMENT

Dave Green, President & Owner of Pinnacle Services

2:15 - 3:00 p.m.

**TURNING BUYER BEHAVIOR INTO SALES OPPORTUNITIES**

Megh McCane-Howard

3:15 - 5:00 p.m.

**WORKSHOP: DEFIANT™**

Chris Keniston, Pablo Mendoza, Luis Sabido & Greg Grummett

6:00 p.m.

**DINNER CRUISE | LAKE GEORGE STEAMBOAT COMPANY**



.....• **20<sup>th</sup> MAY**

8:00 - 9:30 a.m.

**BREAKFAST | FORT EDWARD ROOM**



**LAKE GEORGE ROOM SOUTH**

9:45 - 10:45 a.m.

**LOOKING AHEAD PANEL**

Erbessd Experts

11:00 - 12:00 p.m.

**A DEFIANT APPROACH TO TURBINE COMMISSIONING USING ERBESSD**

Tony DeMatteo, Founder of 4X Diagnostics

12:15 - 1:45 p.m.

**FIRST LOOK: EI ANALYTIC™**

Dr. Thierry Erbessd & Dr. M. David Howard

1:45 - 2:00 p.m.

**CLOSING REMARKS**

Dr. Thierry Erbessd & Dr. M. David Howard



## Navigating the Conference & Event Locations

To help you make the most of your time during Spring Training, the maps on these pages highlight all key locations across the Conference Center and the Fort William Henry property. Below is a guide to where each session, meal, and event will take place throughout the program.

**Main Conference Sessions** will be held in the **Lake George Room (North & South)** on Monday and Tuesday. On Wednesday, sessions will continue in the **Lake George Room South**.



**Lunch** will be served daily in the **Fort Edward Room**, which will also host **Wednesday Breakfast**.

**Individual Expert Time Sessions** will be held in the **Glens Falls Room**.



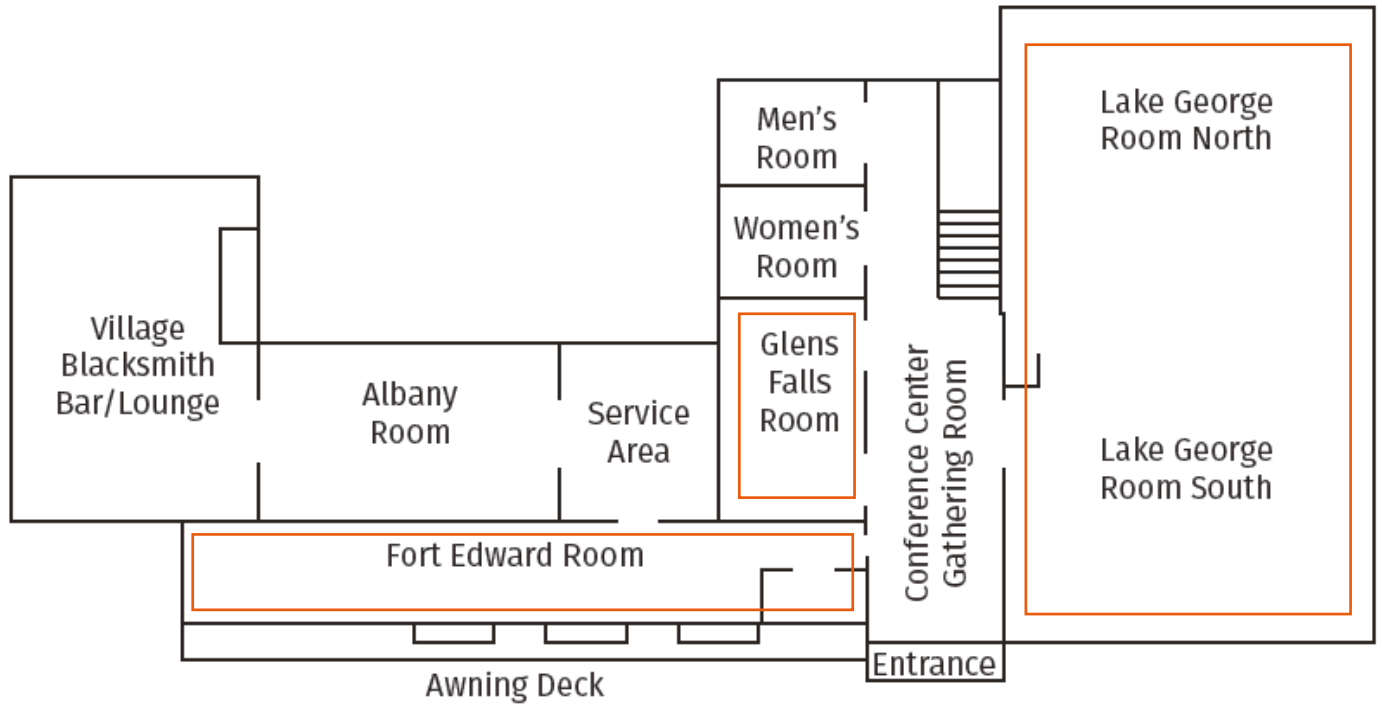
**Monday Evening Events** – including **Happy Hour, Dinner, and Casino Night** – will be held at the **Carriage House**.



**Tuesday Evening Dinner Cruise** will take place off property at the **Lake George Steamboat Company**.



# CONFERENCE CENTER



# FORT WILLIAM HENRY PROPERTY

(8) - Grand Hotel    (11) - Carriage House    (12) - Conference Center



# MEET OUR SPEAKERS



## ROB HUNT

PRESIDENT  
VITS LTD.

**Robert E. Hunt** is President of Vibration Integrated Technology Services Ltd., founded in 2003, and an authorized ERBESSD

INSTRUMENTS® distributor since 2022. He brings over 30 years of millwright experience and 25 years in vibration analysis across industries including paper, cement, food and beverage, rubber, and water treatment.

A Red Seal Interprovincial Millwright and certified Level 3 Vibration Analyst, Robert has published technical papers with the CMVA and is committed to developing the next generation of reliability professionals, having trained multiple analysts and apprenticed millwrights.



## SAL PASQUARELLI

CO-FOUNDER & PRINCIPAL  
RELIABLE

**Sal** is Co-Founder & Principal at Reliable, where he helps bridge the gap between manufacturing expertise and real-world business

impact. With 20+ years in marketing, sales, and business development, he has proven Fortune 500 experience in marketing manufacturing, maintenance, and reliability products and services.

A LinkedIn lead generation expert specializing in manufacturing and asset-intensive industries, Sal supports organizations in expanding their reach, engaging the right audiences, and converting insights into real business opportunities, advancing Reliable's mission to elevate the voice and impact of the maintenance and reliability industry.



## VLAD MILADINOVIC

CEO  
IVC TECHNOLOGIES

**Vlad** is a seasoned executive specializing in tech-enabled industrial solutions, bringing over 20 years of global experience to

the condition monitoring sector. His career spans 15 countries, evolving from field engineering and project management into strategic leadership.

For the past seven years, Vlad has been a driving force at IVC, serving as CEO for the last three. He is particularly passionate about scaling technical service companies through sustainable, self-funded growth. Under his leadership, IVC has pioneered a Hybrid PdM model, leveraging ERBESSD technology to deliver high-impact predictive maintenance.

A Canadian living in Cincinnati, Vlad is a licensed Professional Engineer with an MBA from McGill and a Master's in Electrical Engineering. Outside of business, he's a dedicated family man who enjoys the outdoors and international travel with his wife and two children.



## CHARLES SCOTT

VICE PRESIDENT & GENERAL MANAGER  
VISUAL INSPECTION SYSTEMS, LLC

**Charles** has been involved with Predictive Maintenance Programs since 1985. Mr. Scott is responsible for managing the day

to day operations of VIS with headquarters in Pittsburgh, PA and field offices in five states. Charles began his career with Robinson Industries where he traveled extensively performing vibration analysis, startup, balancing and alignment of industrial fans and blowers.

As a member of the Vibration Institute, Charles has continued to develop his skills by attending industry sponsored conferences, workshops and courses including those held by the Vibration Institute, Technical Associates of Charlotte, Entek/IRD, Rockwell Automation, Mobius Institute, Full Spectrum Diagnostics, Emerson, RDI, Commtest and ERBESSD INSTRUMENTS®.

With over 40 years of experience, Charles has witnessed the advancement of technology in our field, from the old IRD 350 Vibration Analyzers to the latest generation of digital data collectors, and software to now being able to visualize vibration and perform non-contact frequency and amplitude measurements.





## ALLEN PLYMON



PRESIDENT & CAT IV VIBRATION SPECIALIST  
PLYMON VIBRATION CONSULTANTS, LLC

**Allen** is President of Plymon Vibration Consultants, LLC. He provides consulting and training to many industrial clients including

acceptance testing, root cause failure analysis, advanced testing methodologies and analysis, and troubleshooting, balancing, remote monitoring and reliability concepts. Allen is a Category IV Vibration Specialist, through the Vibration Institute. He has over 35 years of experience identifying and solving complex machine, process, and structural issues both in a variety of OEM and Repair Centers and a wide variety of industrial plant applications. He served as the former Executive Vice President of the Vibration Institute Board of Directors, Chairman of the Vibration Institute Training Committee, and Instructor for thousands of students over several years. He also teaches a wide variety of courses including Vibration Analysis (ISO Category I-IV), Balancing, Alignment, Component Specific (rolling element bearings, sleeve bearings, electric motors, pumps, gearboxes, etc.), and Customized Training Topics.



## DAVE GREEN



PRESIDENT & OWNER  
PINNACLE SERVICES INC

**Dave** is the President and Owner of Pinnacle Services Inc. based out of Toronto, Ontario, Canada. His career started as a millwright

working in the overhead crane industry. Progressing into the reliability sector was a natural fit. In 1995, he started working for Pruftechnik in the laser alignment and vibration analysis field and had a working relationship with them until 2024.

Dave formed Pinnacle Services Inc. in 2005 to provide reliability services that included vibration analysis, laser alignment, balancing, oil analysis, training and consulting. Pinnacle Services began working with ERBESSD INSTRUMENTS® in 2020 and became a distributor and sales partner in 2023.

Dave is a CAT III vibration analyst through the Mobius Institute and a long standing member of the Canadian Machinery Vibration Association.



## TONY DEMATTEO



FOUNDER  
4X DIAGNOSTICS, LLC

**Tony** is a senior vibration and reliability specialist with over 40 years of experience in machinery diagnostics and field measurement

of mechanical and structural systems. He spent 23 years at Eastman Kodak and 8 years with Emerson Process Management, specializing in vibration analysis, diagnostics, and training. In 2005 Tony founded 4X Diagnostics and also served as an instructor for Mobius Institute.

Tony's work emphasizes practical, field-applied solutions to complex vibration and reliability challenges, with a focus on uncovering root causes in real-world operating conditions. His experience includes vibration and noise measurements and analysis, ODS analysis, modal testing, stress wave measurements, field balancing, product defect analysis, seismic floor vibration studies, and multi-channel continuous online monitoring. He has led system-level investigations on large assets—including turbine-generator trains, paper machines, cement kilns, and industrial structures—helping organizations identify root causes and make informed reliability decisions.



# SCAN TO READ FULL BIOS

# MEET OUR EXPERTS



## THIERRY ERBESSD



FOUNDER AND PRESIDENT  
ERBESSD INSTRUMENTS®

**Thierry** is an innovative Mexican entrepreneur, founder and president of **ERBESSD INSTRUMENTS®**.

With over 25 years of experience, **Thierry** has revolutionized Vibration Analysis and Dynamic Balancing globally.

He combined his formal education with a passion for programming to develop innovative industrial software. He is the creator of **DigivibeMX®**, **Dragon Vision®** (Motion Magnification), **Wiser Vibe®**, and **EI Analytic®**—high-performance programs competing with the best vibration analysis software.

Throughout his career, **Thierry** has lectured around the world for companies, educational institutions, and at maintenance and reliability conferences, establishing himself as a leader in IIOT solutions for Condition Monitoring, Vibration Analysis, and Dynamic Balancing.



## M. DAVID HOWARD



CEO USA  
ERBESSD INSTRUMENTS®

**M. David** is a 25-year veteran in the maintenance and reliability industry, and currently serves as CEO of **ERBESSD INSTRUMENTS® USA**.

As a key member of the global leadership team, he began his career as a vibration and dynamic balancing engineer in the U.S. Air Force, advancing to roles such as vibration analyst, reliability engineer, and maintenance manager in companies like GE and Commtest Instruments.

**M. David** has lectured at universities including Purdue and Savannah Tech. He holds degrees in Applied Science, Business and Engineering, Organization and Management, and a Doctorate in Engineering Management.

He's a Certified Reliability Engineer, Maintenance and Reliability Professional, Six Sigma Black Belt, and Category III Vibration Analyst.



## CHRIS KENISTON



VICE PRESIDENT OF TECHNICAL SERVICES  
ERBESSD INSTRUMENTS®

**Chris** spent nearly 14 years in a "zero-failure" maintenance, reliability, and safety environment with the U.S. Air Force. There he gained extensive training in industrial

EHS, maintenance reliability, and production management. He applied strategies for critical success in world-class operations while earning a Bachelor of Science in Aeronautics and two AAS degrees.

After leaving the Air Force in 2009, he focused on improving American manufacturing through reliability-centered maintenance and continuous improvement. For almost a decade, he managed maintenance and safety functions at leading companies. Since December 2017, he has helped establish **ERBESSD INSTRUMENTS®** as a dynamic predictive technology manufacturer in the IIOT space.



## PABLO MENDOZA



DIRECTOR OF DEVELOPMENT  
ERBESSD INSTRUMENTS®

**Pablo** has 25 years of experience in programming, automation, networking, and digital electronics industries.

He has worked in leading IT companies and industrial environments, specializing in automation at all levels.

Passionate about technology, he has contributed to open-source projects and hosted a radio show dedicated to technology.

He has extensive technical knowledge in programming, networking, databases, operating systems, electronics, microcontrollers, and embedded systems.

7 years ago, he joined **ERBESSD INSTRUMENTS®**, where he contributed to the development of the company's hardware products, including **Wiser3X**, **GX400**, and the **Phantom** system.



**GREG GRUMMETT**

APPLICATION ENGINEER  
ERBESSD INSTRUMENTS®

Greg brings over 40 years of telecommunications experience to ERBESSD INSTRUMENTS®, with a strong background in installation, service, instruction, and sales

engineering. He began his career at Bell Canada and later supported enterprise voice and messaging systems for major clients like IBM, American Express, and Citi while at ROLM and IBM. As a technical instructor, he developed award-winning training programs delivered across North America. At Avaya, he spent 17 years supporting partners and customers in both technical and sales roles, earning recognition for his reliability and collaborative approach.

Since joining Erbesd in 2022, Greg has played a key role in elevating the customer support experience by leveraging his deep technical knowledge and communication skills. He has streamlined technical documentation while consistently providing clear, solutions-focused support to both customers and internal teams. His unique background has helped bridge gaps between engineering, sales, and support—bringing added clarity and confidence to every customer interaction.



**LUIS SABIDO**

CUSTOMER SERVICE MANAGER  
ERBESSD INSTRUMENTS®

Luis is the Customer Service Manager at ERBESSD INSTRUMENTS® where he brings deep technical expertise in advanced instrumentation and a strong

commitment to customer satisfaction. Known for his collaborative spirit, Luis supports every department—from engineering and sales to marketing and training—by offering valuable insights, proposing improvements, and helping streamline processes that boost overall efficiency. His ability to translate complex technology into practical solutions has made him a key asset in both internal operations and customer-facing initiatives.

Luis holds a degree in Technology and Information Systems Engineering from Universidad del Valle de México and boasts over 14 years of experience as a science communicator, leading workshops, hosting a national TV program, and directing a radio show to make science accessible and engaging.



**SCAN TO READ  
FULL BIOS**

# MEET OUR KEYNOTE SPEAKERS



**LT. COL. ED CLARY**

USAF VETERAN

Edward P. Clary brings a distinguished background in engineering, military service, and aviation leadership. A graduate of Cornell University, he holds both a

Bachelor of Science and Master of Engineering, and completed the U.S. Air Force Air Command and Staff College.

Ed served on active duty in the United States Air Force from 1990 to 2001, assignments with the Space and Missile Systems Center, where he managed classified aerospace programs focused on atmospheric re-entry heat shield technology in collaboration with the U.S. Navy and Department of Energy. He is APDP Level I Flight Test Engineer qualified.

He also served as an A/OA-10 Instructor and Evaluator Pilot, training high-performance teams in demanding environments, and continued his service in the Air Force Reserve until 2011, retiring as a Lieutenant Colonel.

Since 2001, Ed has flown for Southwest Airlines as both First Officer and Captain, demonstrating a continued commitment to precision, leadership, and operational excellence.

Edward Clary is currently a Captain for Southwest Airlines, any opinions expressed in this keynote presentation are solely that of Mr. Clary and in no way represent the opinion or interests of Southwest Airlines.



**BOB BOGDAN**

NY STATE BASEBALL HALL OF FAME COACH

A longtime high school technology teacher and coach in South Glens Falls, NY, Bob Bogdan made a lasting impact on thousands of students over a 28-year

career. As an educator, he proudly led the district's participation in the national Project Lead the Way program, helping prepare students for 21st-century careers—including former students who went to become engineers, one with NASA.




As head coach of the South Glens Falls Bulldogs baseball team for 23 years, Bogdan compiled a 344-187-1 record, earning six Foothill Council titles and five Section II Class B championships. His 344 wins rank among the best in Section II history, and he was named Coach of the Year five times. He also founded and coached the South Glens Falls American Legion Post #553 team, leading them to three district titles.

Following his teacher career, Bogdan coached at Skidmore College for 15 years and was inducted into the New York State Baseball Hall of Fame in 2013. His legacy of sportsmanship, discipline, and leadership continues to shape the South Glens Falls community.




# MEET OUR DISTRIBUTORS

## AFRICA




### RITEC

 63, Road 14, Suite 1, Maadi, Cairo 11435, Egypt  
 +20 (0)2 2358 2875  
 [www.ritec-eg.com](http://www.ritec-eg.com)

### TANDM SYSTEM (PTY) LTD

 TANDM Systems (Pty) Ltd - 342 The Rand Street Lynnwood Pretoria 0081  
 270 870 920 920  
 [tandm.co.za](http://tandm.co.za)

### O-SECUL NIGERIA LIMITED

 NO.29 Maduku Street, Off Okere-Ugborikoko Road Warri Delta, Nigeria  
 +234 (0) 703 577 2915  
 [www.osecul.com](http://www.osecul.com)




### DEEP CORE

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 +212 677 390 350  
 [www.deepcore.ma](http://www.deepcore.ma)

### TANDM SYSTEM (PTY) LTD

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 270 870 920 920  
 [tandm.co.za](http://tandm.co.za)

### SPECTRANALYSIS (PTY) LTD




 Ferndale Gauteng, South Africa 2160  
 +27 (11) 886 7993  
 [spectran.co.za](http://spectran.co.za)

## ASIA




### IREC XTRA SENSING/ V-SENSING LAB)

 Suite 1603, 16/F, Chinachem Johnston Plaza, 178-186 Johnston Road  
 [www.xtrasensing.com](http://www.xtrasensing.com)

### INFALTH CO. LTD.

 58 Giheung-ro, Giheung-gu, Yongin-si, Gyeonggi-do B-dong 407 (Zip Code 16976)  
 031 726 1672  
 [www.infaith.kr](http://www.infaith.kr)

### EVERTREND-TECH SHANGHAI CO., LTD

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 [www.evertrend-tech.com](http://www.evertrend-tech.com)

### AST INTERNATIONAL

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### HOJOLO-KUNSHAN HOJOLO TECHNOLOGIES CO., LTD

 Kunshan City, China Jiangsu Zhang Pu Town, Chang Tai Road, No. 120  
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 [www.hojolo.com](http://www.hojolo.com)




### MEASCON TECHNOLOGIES PVT LT

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 91 709 530 6897  
 [meascontech.com](http://meascontech.com)




### EIBC PRIVATE LIMITED

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 +91 970 216 0127  
 [www.eibc.in](http://www.eibc.in)




### INTEGRATED RELIABILITY SERVICES PRIVATE LIMITED

 Flat 401, 4th Floor 23/A, Sai Sushma Homes, Above Dhanalakshmi Bank, S.R. Nagar, Hyderabad, India 500038  
 91 709 530 6897  
 [www.irsvibro.com](http://www.irsvibro.com)




### GAJANAND LACHMINARAYAN

 53, Netaji Subhas Road Kokata, West Bengal  
 +98307-45801  
 [www.](http://www.)




### PT LUWES INOVASI MANDI

 Jl. Tole Iskandar No.36, Mekar Jaya, Kec. Sukmajaya, Kota Depok, Jawa Barat 16411  
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 **RASPECT**

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-  (852) 67460319
-  [raspect.ai](http://raspect.ai)




 **TME SYSTEMS PTE LTD**

-  1 Commonwealth Lane, #07-06, Singapore
-  65 9049 9069
-  [tmesystems.net](http://tmesystems.net)




 **INFRARED ENGINEERING & CONSULTANTS LIMITED (IREC)**

-  Suite 1603, 16/F, Chinachem Johnston Plaza, 178-186 Johnston Road, Wanchai, Hong Kong
-  (852) 2550 2330




 **QUADRANT 2 TECHNOLOGIES SDN BHD**

-  No. 14-2, Jalan Wan Kadir 4 Taman Tun Dr Ismail, 60000 Kuala Lumpur, Malaysia
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-  [www.quadrant2.com.my](http://www.quadrant2.com.my)




 **B AND B SOLUTION CO., LTD**

-  125/104 Makmai Village Soi Ramintra Kannayaow, Bangkok, Thailand 10230
-  086-892-5552
-  [bandbsolution.com](http://bandbsolution.com)




 **ROTARY MART**

-  W-S 49, sector 16-B, North Karachi Industrial Area, Karachi-75850, Pakistan
-  +92 213 696 3518
-  [rotarymart.com](http://rotarymart.com)

 **ADVANCE SIAM TECH CO**

-  349 Soi On-Nuch 39, On-Nuch Rd., Suanluang, Suanluang, Bangkok 10250 Thailand
-  6602 7214 191
-  [www.advancesiam.com](http://www.advancesiam.com)

 **GREEN DOT TECHNOLOGIES PTE LTD**




-  Blk 1013, Geylang East Ave 3
-  +86 512 5756 6265
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